

**Namiki Shoji Co., Ltd.:**

A trading company involved in marketing pharmaceuticals, compounds for drug discovery, intermediates, and health foods; and providing various biological evaluation services of compounds.

Continues to be chosen as a strategic partner by numerous clients, including major Japanese pharmaceutical companies.

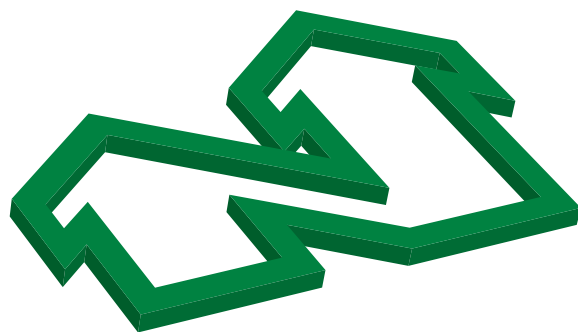


Launched in 1974 as a company trading in raw materials of generic pharmaceuticals.

We later started importing and marketing drug-discovery compounds (compounds for new drug development), first time in Japan. We continue to supply high-quality drug-discovery compounds and intermediates required at the cutting edge of new drug development, and we are holding a firm position with a top share in this field.

With the support of our Pharmaceutical Dept., Drug Discovery Chemicals Dept., and Biological Research Dept., we constantly strive to supply products and services giving our clients 100% satisfaction.

We hope, by means of these commercial activities, to play a significant role in radical new drug development, and our satisfaction lies in any contribution to human health.



## Greetings from the President



Tatsuya Namiki  
Company President

"By mutually beneficial commercial activities, we grow together with our clients"

With our philosophy of "By mutually beneficial commercial activities, we grow together with our clients", at Namiki Shoji our aim is to expand our business energetically, in our role as the strategic partner of pharmaceutical companies.

Since the founding of Namiki Shoji, we have constantly striven to develop radical new products and services to satisfy our clients, in a creative manner, rising to all challenges presented.

Our business now has two pillars: Pharmaceuticals, and compounds for drug discovery.

Screening compounds and various types of building blocks, which are indispensable for drug design and new drug discovery, are marketed by our Drug Discovery Chemicals Dept. Our highly trained and experienced personnel carry out thorough data management of compounds, using a unique and high-quality chemical database containing millions of structures collected worldwide; deliver ordered compounds rapidly; and then provide complete aftercare in response to all the client's requirements.

Our Pharmaceutical Dept., on the other hand, markets Japanese and overseas pharmaceutical raw materials, intermediates and formulations with complete reliability, on the basis of many years' experience.

In addition, in 2007 we established our new Biological Research Dept., in order to meet the increasing variety of demands from our clients, and compound evaluation services were initiated in that department.

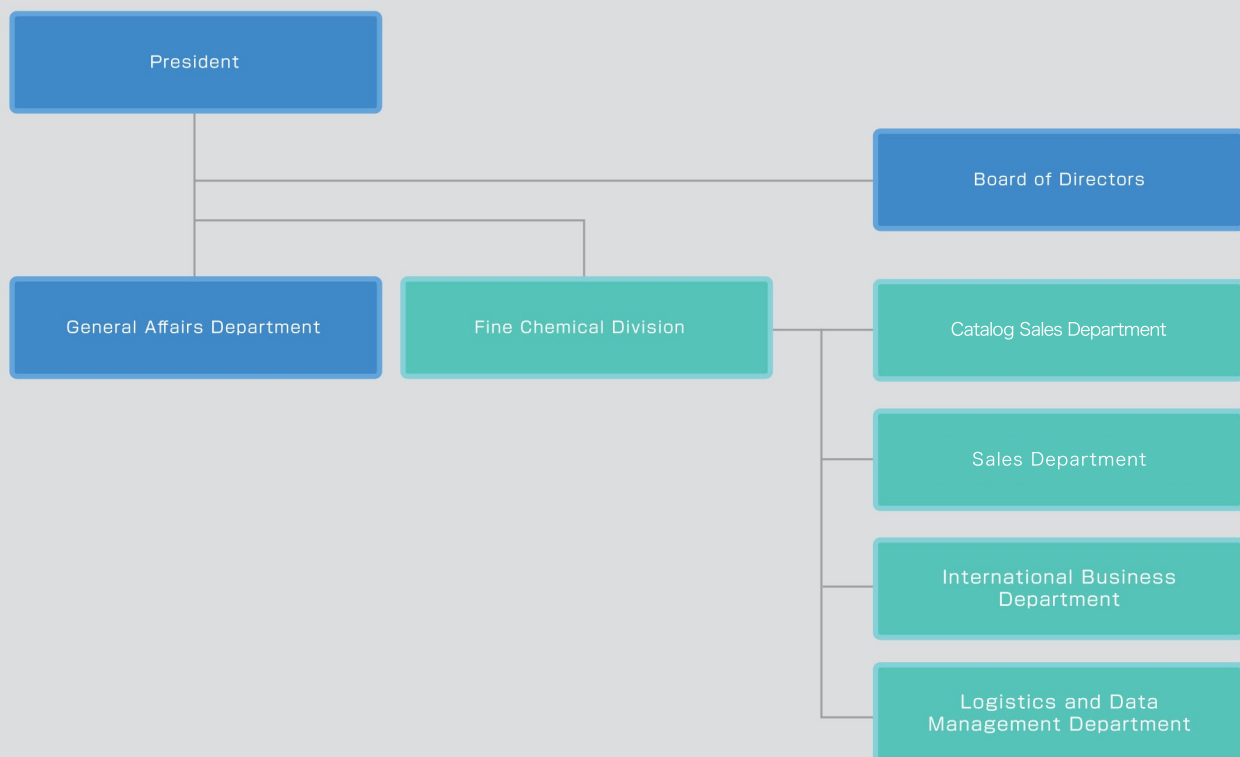
Furthermore, in order to achieve a strategic position in the enormous mainland-Asian market, which is of increasing importance for the global pharmaceutical industry, we established a wholly owned subsidiary, Shanghai Five Ace Trading Co., Ltd., in 2009.

Namiki Shoji will in future continue to strive to fulfill all our clients' requirements and expectations as a highly reliable company and we hope for the continued support of all relevant parties.

# Corporate Profile

<b>Corporate name</b>	Namiki Shoji Co., Ltd.	<b>Banks</b>	Shinjuku Branch, MUFG Bank Shinjuku Branch, Mitsui Sumitomo Bank Head Office(Shinjyuku),Saikyo Shinkin Bank
<b>Head office</b>	Kensei Shinjuku Bldg.3F 5-5-3 Shinjuku, Shinjuku-ku, Tokyo 160-0022 JAPAN		
<b>TEL</b>	+81-3-3354-4026		
<b>FAX</b>	+81-3-3352-2196	<b>Principalclients</b>	Pharmaceutical Companies Generic Companies Organic Chemical Companies Cosmetic Companies Agricultural Chemical Companies
<b>E-MAIL</b>	info@namiki-s.co.jp		
<b>Osaka branch</b>	Okadafushimimachi Bldg.4F 2-5-7 Fushimimachi, Chuo-ku, Osaka 541-0044 JAPAN		
<b>TEL</b>	+81-6-6231-5444		
<b>FAX</b>	+81-6-6233-6540	<b>Membership of organizations</b>	The Pharmaceutical Society of Japan Japan Pharmaceutical Trader's Association Japanese Society for Chemical Biology Japan Chemical Exporters and Importers Association Tokyo Yakuji Kyokai The Kinki Chemical Society Fine Chemicals Research Institute Initiative for Parallel Bioinformatics (IPAB)
<b>E-MAIL</b>	info-west@namiki-s.co.jp		
<b>Foundation</b>	November 15, 1974		
<b>Capital</b>	40 million yen		
<b>Fields of business</b>	Marketing pharmaceuticals, drug- discovery compounds, intermediates, and health foods. Compound evaluation services		
<b>Company officers</b>	Tatsuya Namiki, President Tohru Yokoyama, Executive Officer		
<b>Number of employees</b>	40 (as of April, 2021)		

## Organization



## Company History

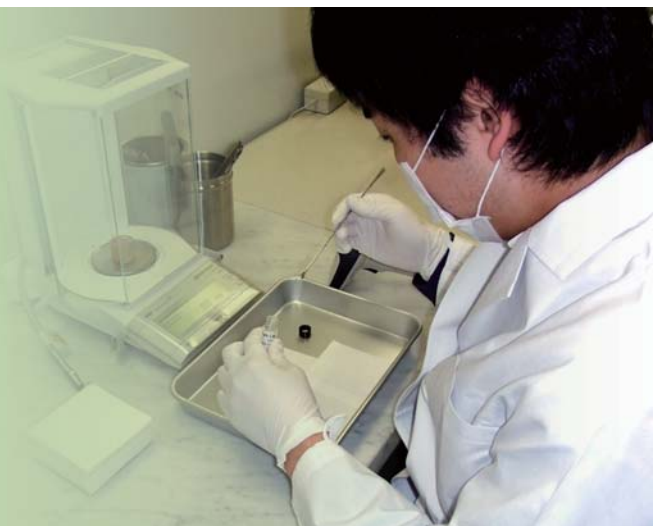
Date	Events	Details and purposes
1974	Established as a pharmaceutical raw material trading company in Shinjuku Matsui Building by Toru Namiki as the President	Established in expectation of increasing specialization in pharmaceutical industry and more use of generics
1977	Collaboration with several Japanese raw material manufacturers	Consistent supply of high-quality, Japanese-made raw materials for generics, with entirely new style of collaboration between manufacturers and the trading company
1980	Exclusive contract with Sterochem Co. (Italy)	Importation of steroids as raw materials for generic formulation development started.
1984	General agency contract with Maybridge Chemical Co., Ltd. (UK)	First involvement with screening compounds
1985	Started business of screening compounds	Forseeing new era of drug discovery, chemical libraries and high-throughput screening.
1986	General agency contract with Farmabios S.p.A. (Italy)	Expansion of steroid importation and marketing
	- Fall of The Berlin Wall - new trends in compound business from ex-Communist countries	
1989	Started business of combinatorial chemistry reagents	Preparation for the second stage of drug discovery
	Full office automation achieved	Preparation for Internet Age: One PC per each Namiki Shoji employee
1992	New Product Research Department established	To strengthen drug discovery support side of business
	Osaka branch established, at Doshomachi, Chuo-ku, Osaka	To provide good service to clients in western Japan
	General agency contract with Peakdale Molecular Ltd. (UK)	Dealing with out-sourcing and contract synthesis
1993	General agency contract with SPECS and BioSPECS B.V. (Netherlands)	Contract with suppliers worldwide to further increase diversity of compounds
1996	Remodeling the head office	In-house environment reorganized to improve customer services
1999	Party held celebrating Namiki Shoji's 25th year of business	Gratitude to all relevant parties
2002	1st Drug Discovery Seminar held	To provide a space for information exchange among pharmaceutical companies
	Website launched	Easy and convenient access to Namiki Shoji
	Weighing Room opened	Weighing service started. Finely-tuned services, such as filling to customer vials and barcode control, put into operation.
2003	Distribution of <i>Drug Discovery News</i> started	Initiation of e-mail information service for clients
2004	2nd Drug Discovery Seminar held	First time to hold seminar at two locations (Tokyo and Osaka)
	Party held celebrating Namiki Shoji's 30th year of business	Wishing to grow further, together with clients and suppliers
2005	General agency contract with Enamine Ltd. (Ukraine)	Expanded targeted libraries and virtual compound libraries
	General agency contract with AnalytiCon Discovery GmbH (Germany)	Establishment of library of natural products that cannot be synthesized chemically
	Location of Osaka Branch changed	Move to present location at Fushimimachi, Chuo-ku, Osaka
	Tatsuya Namiki becomes President	General reshuffle of Board of Directors including President
	Establishment of New Product Planning Department	To explore new business opportunities in life-science field
2006	Location of Tokyo HQ changed	Move to the new place to increase administrative efficiency
	3rd Drug Discover Seminar held	In collaboration with Peakdale Molecular
	ChemCupid established	A free, online chemical database
2007	General agency contract with CEREP Co. (France)	To deal with increasingly diverse requirements at drug discovery stage
	Biological Research Department established	Compound evaluation services started in this department
2008	4th Drug Discover Seminar held	Held in collaboration with Enamine Ltd.
	Shanghai Branch established	Entry to the rapidly growing Chinese market
2009	Shanghai Five Ace Trading Co., Ltd. started the operation	For worldwide supply of reliable Chinese raw materials and intermediates
2010	Establishment of Reagent Business Department	To start selling stock compounds across the world
	5th Drug Discover Seminar held	Held in collaboration with Enamine Ltd.
2011	Awarded the Grand Prize as the Excellent Company for Management by Shinjuku City.	The management with continuous challenges and innovative power was evaluated.

## Details of Services

"Providing services that are useful for our corporate partners"

Dept.	Service	Details
Drug Discovery Chemicals Dept.	Screening compounds	The speeding up of new drug development has necessitated provision of numerous compounds. Namiki Shoji can provide approximately 4.5 million compounds from worldwide suppliers. We also provide up-to-date chemical information from everywhere in the world, and strive to be of the maximum help to our clients.
	Building blocks	Building blocks are raw materials for making screening compounds, and are also useful in combinatorial chemistry, synthesis of new compounds, etc. We provide building blocks with specific characteristics, including ones that are not commercially available in Japan. Making use of our global network of contacts, we can deliver such items cheaply and quickly.
	Reference standard	We investigate and provide with compounds that are used for reference and comparison with candidates of new drugs by using our own routes.
	Others	As for the other services, we arrange for custom synthesis, weighing compounds and importing compounds client purchased. We also provide up to date information on laws and regulations on chemicals and a support service for managing regulated compounds.

Dept.	Service	Details
Pharmaceutical Dept.	Raw materials	We sell raw materials and intermediates manufactured under GMP.
	Formulations	We act as an agent in collaborative development and marketing, and commissioning the manufacturing, of ethical pharmaceuticals, over-the-counter drugs, health foods, etc.
	Bulk materials	We provide reagents, intermediates and raw materials, manufactured anywhere in the world, but especially in China, to parties involved in research and development in various fields of chemistry.



## Principal Clients

Ajinomoto Co., Inc.	Nippon Funmatsu Yakuhin Co., Ltd.
Amakasu Chemical Industries Inc.	Nippon Kayaku Co., Ltd.
AS ONE Corporation	Nippon Shinyaku Co., Ltd.
Asahi Kasei Pharma Corporation	Nippon Soda Co., Ltd.
ASKA Pharmaceutical Co., Ltd.	Nipro Genepha Corporation
Astellas Pharma Inc.	Nipro Pharma Corporation
Axcelead Drug Discovery Partners, Inc.	Nissan Chemical Corporation
Carna Biosciences Inc.	Nisshin Pharma Inc.
Chugai Pharmaceutical Co., Ltd.	Nisshin Seifun Group Inc.
Daiichi Sankyo Co., Ltd.	Nitto Medic Co., Ltd.
Daiichi Sankyo RD Associe Co., LTD	OAT Agrio Co., Ltd.
Dainippon Sumitomo Pharma Co., Ltd.	Ogawa & Co., Ltd.
EA Pharma Co., Ltd.	Ohara Pharmaceutical Co., Ltd.
Eisai Co., Ltd.	Ono Pharmaceutical Co., Ltd.
FANCL Corporation	Osaka University
FUJIFILM Corporation	Otsuka Pharmaceutical Co., Ltd.
FUJIFILM Toyama Chemical Co., Ltd.	PeptiDream Inc.
FUJIFILM Wako Pure Chemical Corporation	PRISM BioLab Co., Ltd.
Hamari Chemicals, Ltd.	RaQualia Pharma Inc.
Hisamitsu Pharmaceutical Co., Inc.	RIKEN
HOKKO CHEMICAL INDUSTRY CO., LTD.	Ryukakusan Co., Ltd.
Honzo Co., Ltd.	Santen Pharmaceutical Co., Ltd.
Ishihara Sangyo Kaisha Ltd.	Sanwa Kagaku Kenkyusyo Co., Ltd.
Iwai Chemicals Company	Sanyo Chemical Laboratory Co., Ltd.
Iwaki & Co., Ltd.	Sato Pharmaceutical Co., Ltd.
Iwaki Seiyaku Co., Ltd.	Sawai Pharmaceutical Co., Ltd.
Japan Tobacco Inc.	SEKISUI MEDICAL CO., LTD.
Juzen Chemical Corporation	Shionogi & Co., Ltd.
Kaken Pharmaceutical Co., Ltd.	Shiseido Co., Ltd.
Kirin Holdings Co., Ltd.	Shizuoka Institute of Environment and Hygiene
Kishida Chemical Co., Ltd.	Societe des Produits Nestle S.A.
Kissei Pharmaceutical Co., Ltd.	SUMIKA TECHNOSERVICE CORPORATION
KNC Laboratories Co., Ltd.	Sumitomo Chemical Co., Ltd.
Kobayashi Kako Co., Ltd.	Sumitomo Dainippon Pharma Co., Ltd.
Kobe University	Taiho Pharmaceutical Co., Ltd.
Kotobuki Pharmaceutical Co., Ltd.	Taisho Pharmaceutical Co., Ltd.
Kowa Company, Ltd.	Takeda Pharmaceutical Co., Ltd.
KUMIAI CHEMICAL INDUSTRY CO., LTD.	Tatsumi Kagaku Co., Ltd.
Kureha Corporation	Teijin Pharma Limited
Kyorin Pharmaceutical Co., Ltd.	Teva Takeda Pharma Ltd.
Kyoto University	Teva Takeda Yakuhin Ltd.
Kyowa Hakko Kirin Co., Ltd.	The University of Tokyo
Maruho Co., Ltd.	Toa Eiyo Ltd.
Medisa Shinyaku Inc.	Toa Pharmaceuticals Co., Ltd.
Meiji Co., Ltd.	Tokai Capsule Co., Ltd.
Meiji Seika Pharma Co., Ltd.	Tokyo Institute of Technology
Mitsubishi Chemical Corporation	Tokyo Medical and Dental University
Mitsubishi Tanabe Pharma Corporation	Toray Industries, Inc.
Mitsui Chemicals Agro, Inc.	Towa Pharmaceutical Co., Ltd.
Mitsui Chemicals, Inc.	TSUMURA & CO.
Mochida Pharmaceutical Co., Ltd.	UBE INDUSTRIES,LTD.
Mylan Inc.	University of Shizuoka
Nacalai Tesque	Wakamoto Pharmaceutical Co., Ltd.
NARD institute, Ltd.	Wakunaga Pharmaceutical Co., Ltd.
National Institute of Advanced Industrial Science and Technology	Yakult Honsha Co., Ltd.
National Institutes for	Yokohama City University
Quantum and Radiological Science and Technology	Yoshindo Inc.
Nichi-Iko Pharmaceutical Co., Ltd.	Zenyaku Kogyo Co., Ltd.
NIHON NOHYAKU CO.,LTD.	ZERIA Pharmaceutical Co., Ltd.
Nippon Chemiphar Co., Ltd.	



# Compound Suppliers

## General Agencies in Japan

AnalytiCon Discovery GmbH  
Enamine Ltd.  
Farmabios S.p.A  
Pharmeks Ltd.

## Country

Germany  
Ukraine  
Italy  
Russia

## Agencies

Accela ChemBio Inc.  
ACROBiosystems Inc.  
Advanced ChemBlocks, Inc.  
AK Scientific, Inc.  
Allychem Co., Ltd  
Angene International Limited  
AOBIOUS INC  
Apollo Scientific Ltd,  
Ark Pharm, Inc.  
Asinex Corporation  
AstaTech, Inc.  
BioBioPha Co., Ltd.  
Biorelevant.com Ltd  
BIOSYNTH AG  
BLD Pharmatech Ltd  
BroadPharm  
Butt Park Ltd.  
Chem-Impex International, Inc.  
ChemSpace  
Combi-Blocks. Inc.  
FCH Group  
GL Biochem (Shanghai) Ltd.  
J & W Pharmed, LLC  
Key Organics, Ltd.  
Life Chemicals Inc.  
Matrix Scientific  
MAYBRIDGE  
Natalex S.A.  
Novochem Limited  
OTAVA  
PharmaBlock Sciences (Nanjing), Inc.  
Princeton Biomolecular Inc.  
RCA e.K.  
Sai Life Sciences Ltd.  
Senn Chemicals AG  
Shanghai Haoyuan Chemexpress Co., Ltd.  
Shanghai Medicilon Inc.  
SONEAS Chemicals Ltd.  
Sundia MediTech Company, Ltd.  
Syngene International Ltd,  
Toronto Research chemicals Inc.  
UkrOrgSynthesis Ltd.  
Vitas-M Laboratory, LTD.  
WuXi AppTec Co., Ltd.  
Zelinsky Institute Inc.

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## Location

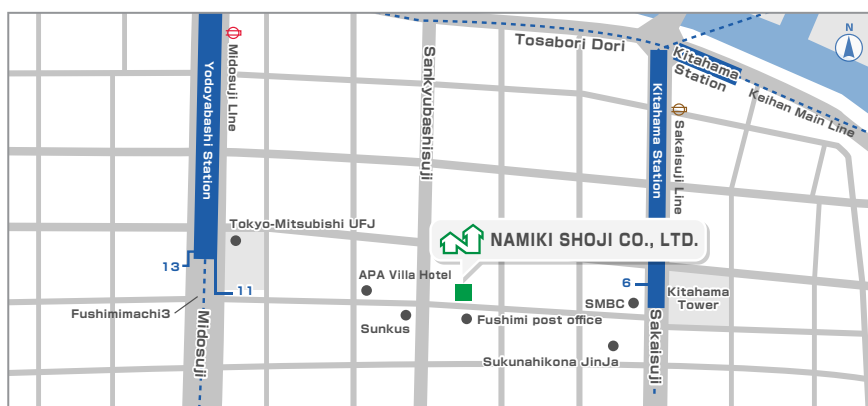


### Head Office

〒160-0022  
Kensei Shinjuku Bldg. 5-3 Shinjuku 5-chome,  
Shinjuku-ku, Tokyo 160-0022 JAPAN

TEL : +81-3-3354-4026 FAX : +81-3-3352-2196  
info@namiki-s.co.jp

Toei-Shinjuku Line  
4-minute walk from Exit C7 of Shinjuku 3-chome Station  
Tokyo Metro Fukutoshin Line  
4-minute walk from Exit C7 of Shinjuku 3-chome Station  
Tokyo Metro Marunouchi Line  
5-minute walk from Exit 1 of Shinjuku Gyoen Station  
JR Line  
13-minute walk from East Exit or South Exit of Shinjuku Station



### Osaka Branch

〒541-0044  
Okadafushimimachi Bldg. 5-7 Fushimimachi 2-chome,  
Chuo-ku, Osaka 541-0044 JAPAN

TEL : +81-6-6231-5444 FAX : +81-6-6233-6540  
info-west@namiki-s.co.jp

Osaka Subway Midosuji Line  
5-minute walk from Exit 13 of Yodoyabashi Station  
Osaka Subway Sakaisui Line  
5-minute walk from Exit 6 of Kitahama Station

## Development Services

**ChemCupid®**  
Online chemical structural database

ChemCupid, developed by Namiki Shoji, is the first Japanese online chemical database. Appropriate compounds, such as high-throughput screening compounds, building blocks, and reagents, can be found easily, by means of simple operations.



### Database characteristics

- 01 Free to use
- 02 Contains data on 7.5million compounds with high availability
- 03 Search by importing files such as SDF, mol or Excel files
- 04 Online search by drawing structures
- 05 Downloads search results, using SDF, mol or Excel files
- 06 Can make inquiries for prices and availabilities